

WORKFORCE SOLUTIONS FOR TARRANT COUNTY
FY18 Child Care Management Services
Request for Proposals
Bidder's Teleconference
Wednesday, May 16, 2018
1:30 p.m.

1. Page 24, Section B, Item 6. Provide a summary of all EEO related complaints, including the current status of each complaint or on any that are pending. What time frame are you looking at for that?

Answer: The past two years.

2. Page 13 item #3: As the current contractor, our number of TRS mentors is different than the listing in this item. Is this a directive or an estimated amount?

Answer: That is an estimated amount of funding received from a specific contract from TWC and it does not reflect the amount we may give to our contractor.

3. Page 24, Section A, Item 5, the RFP states that if we are planning to subcontract any services, we'll need to identify which services will be subcontracted and the rationale for using a subcontractor(s) as opposed to providing the service(s) yourself. Would this apply to a business tool like Workflow, or would it be limited to the subcontracting core service areas, such as billing?

Answer: It would apply to subcontracting core service areas. Business tools would not be subject to this.

4. Tax-exempt nonprofits often make money as a result of their activities and use it to help sustain the organization over time. As long as a nonprofit's activities are associated with the nonprofit's purpose, any profit made from them isn't taxable as "income." Profit is allowable for nonprofits.

- A) Are nonprofit organizations applying as a contractor able to build in a margin in their budget proposals to ensure the strength and vitality of the nonprofit over time?

Answer: Non-profit entities are not eligible to include profit as a cost item under this RFP.

- B) If the budget template and RFP process does not offer a clear mechanism for proposing a margin or profit, is this something that can be discussed during negotiations?

Answer: Issues of interest to the successful proposer may be introduced for consideration during contract negotiations.

- C) Would nonprofit organizations be able to negotiate incentive payments or rewards for achieving contract-related performance targets (as free and clear from federal obligations just as “profit” given to companies is free and clear)?

Answer: Our initial assessment is that such an arrangement is unlikely to be allowable. We would be willing to provide due consideration to such an issue, were it to be presented by the successful proposer.

5. Can you tell us exactly what we will need to budget as far as Registry, Quality and CCQ are concerned?

A) Will it only be operations expenses such as: salaries, fringe, etc?

B) Where will activities be budgeted?

Answer: Registry and Quality staff, fringe, etc must be included in the proposed budget. The funding for the activities and resources will be addressed during contract negotiations.